

## **DBT Readiness Assessment**

- Assessing readiness for direct transfers

Manoj K. Sharma Asia Pacific Financial Inclusion Summit, Manila

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### What is DBT?

Direct Benefit Transfer or DBT is a way to pass on the benefits intended for a target beneficiary by crediting their bank accounts / wallets directly. This model of transferring benefits directly to the intended beneficiary reduces costs, cuts down on leakages and eliminates middlemen from the system.

# **Making DBT Happen**

### Digitisation



- Scheme wise identification of Integration of district, state and central payment engines
- beneficiaries
- Digitisation of list of beneficiaries
- De-duplication

# Integration with Service Delivery Mechanism



- Functional Bank Account
- Bank Account

### Payment Transfer



- Integration of district, state and central payment engines
- Payment Transfer Process

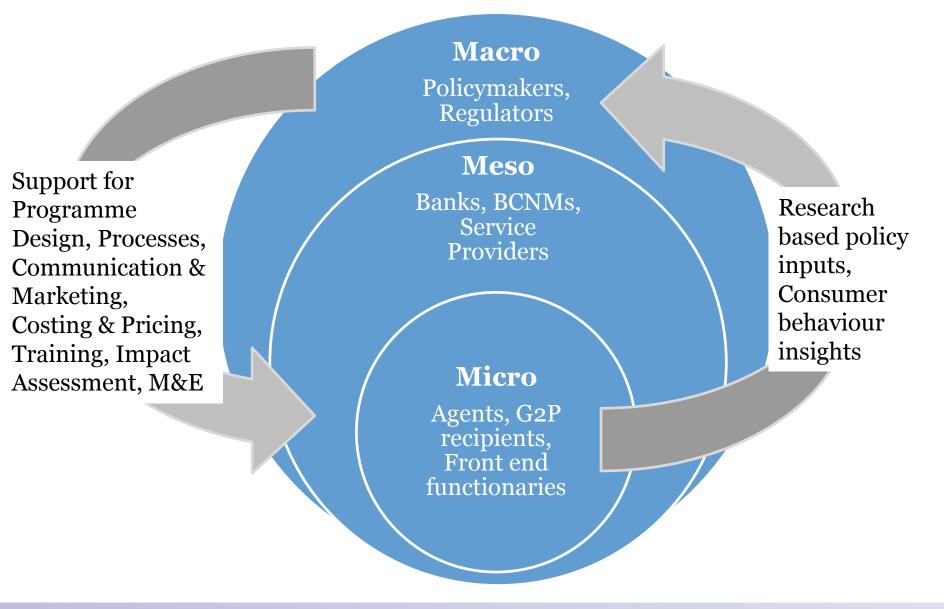
# Withdrawal



- Authentication (Aadhaar) at the point of transaction
- Withdrawal by beneficiary (door-step)

Grievance Redress System

# MicroSave's Scope of Activities



# MicroSave's Approach to G2P

#### **Baseline**

DBT Readiness Assessment

#### Scheme Assessment

No. of Beneficiaries, mode of disbursal, current agent network etc.

# Clients' need assessment

Current understanding, expectations about withdrawal systems

# CICO readiness assessment

Network strength, capacity assessment

#### **Process**

**Re-engineering** 

#### **Process mapping**

Identify process bottle necks, inefficiencies & risks.

Process description in user friendly maps

# **Process** enhancement

Re-engineered process recommendations with risk mitigation measures, reducing delays, improving efficiency

#### **Pilot Test**

#### Pilot plan

Lay down pilot objectives, along with required resources, pilot duration, team, and deliverables.

# Project management

Pilot implementation with periodic reviews and data collection for indicators.

#### **Evaluation**

#### Assessment

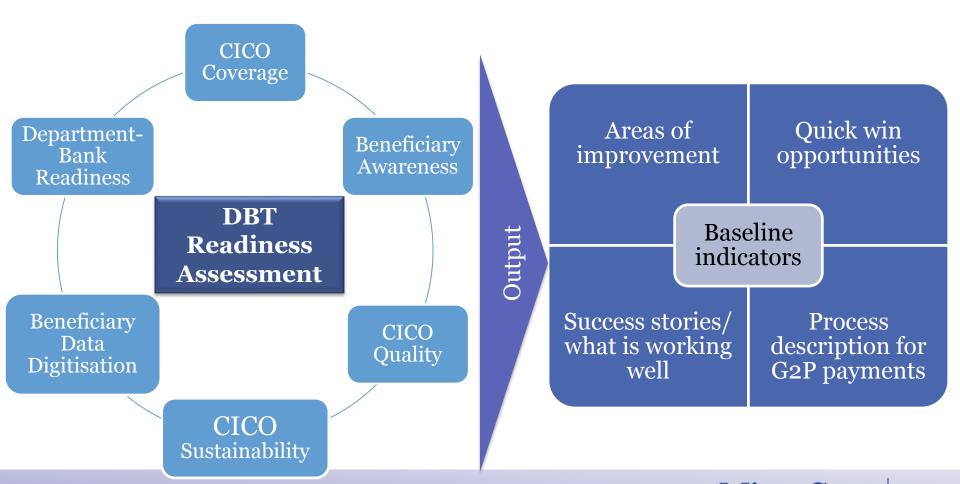
Report on improvement in TAT, and other pre-identified indicators.

Beneficiary and agent satisfaction score



### DRA - The DBT Readiness Assessment Tool

Assessment of indicators provides a status report of a geographic area. Indicates **how quickly and efficiently** G2P payments can be rolled out. It is also a **prescriptive tool** to improve on indicators for smooth roll out.



# **Objectives and Approach to DRA**

### Objectives

Analyse key features of DBT scheme in target geography

Assess beneficiary awareness, readiness, other prerequisites in the context of scheme features

Assess existing CICO network on defined parameters

Comprehensive analysis along with practical recommendations

### Approach

Selection of target geography and scheme

Data Collection - Secondary and primary research to populate data about geography and scheme

Populate DRA indicators through tools

Analysis and presentation of results

### What is Covered in a DRA

Assessment scores for readiness indicators provide snapshot of level of preparedness for DBT roll out in target geography

CICO Agent Network Coverage

Beneficiary Awareness CICO Quality CICO Sustainability Beneficiary Data Digitisation Department
-Bank
Readiness

Data Source	Methodology
Beneficiaries, BC agents, Government officials	Individual interviews
Beneficiaries, BC agents	Quantitative survey

### **Readiness Assessment Indicators**

CICO Coverage

• Actual presence of CICO network vis-à-vis reported. Also captures and compares distance to be travelled by beneficiaries to bank branches and/or agents.

Beneficiary Awareness • Awareness about bank / CICO agent network and their role in G2P payments; also assess banking services being used by beneficiary.

CICO Quality

• Score service quality of CICO agents.

CICO Sustainability • Indicates ability or motivation of CICO agents to continue serving in long run. Defined in terms of meeting their financial expectation.

Beneficiary Data Digitisation • Measures level of digitisation of beneficiary data at bank and government. Pre-requisite to any electronic transfers.

Department - Bank Readiness

• Involves mapping of beneficiary accounts, seeding of authentication data, TAT for opening of bank account and quality control mechanism at district / geographic unit.

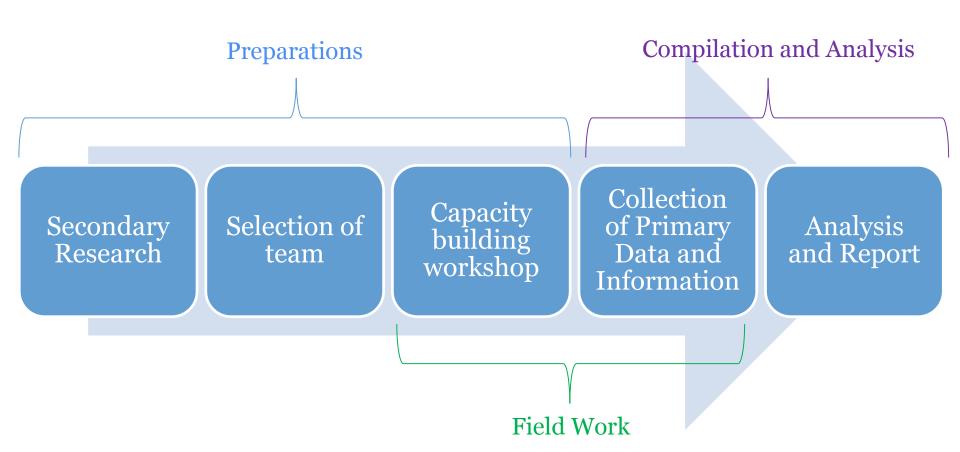
# **Step Wise Illustration**

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# **Steps to DRA**



**East Singhbhum District – A Snapshot** 

### **Demographics**

Population	22.93 Lakh
Urban	12.74 Lakh
Rural	10.19 Lakh
Population Density	644 persons / Sqkm.
No. of Villages	1,801



#### **Transaction Points**

Bank Branches	216
ATMs	171
Pragya Kendras (Common Service Centers)	168
Post Offices	180

### Banking Outreach Per 100,000 Population

	East Singhbhum	National Average
Bank branches	10.08	8.3
ATMs	7.8	12.5
CICO agents	7.7	18.5
Post Office	7.9	12.9

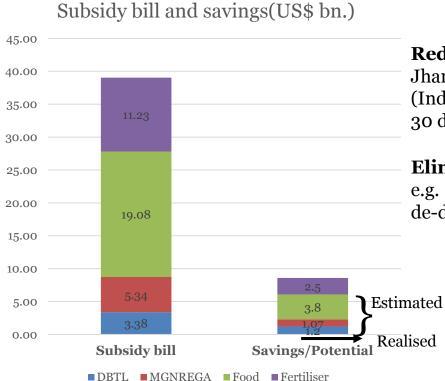
### **Indicator Dashboard- East Singhbhum**

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Category	Indicator	Partic ular	Threshold	Individual Parameter	Overall Assessme
CICO Coverage	Available	9%	100%		
	Median distance to agent	9 Km	4 Km	$\odot$	
Beneficiary Awareness	About bank-CICO linkage	6%	100%	$\otimes$	
	Awareness of G2P by CICO	2%	100%		$\otimes$
	Bank products (ex. Savings)	5%	100%	$\otimes$	
CICO Quality Index					
CICO Sustainability Index					$\otimes$
Digitisation	Digitisation of beneficiary database	100%	100%	$\odot$	<u> </u>
	Beneficiaries with bank accounts	26%	100%		
Department- Bank Readiness	% of beneficiary account mapped	100%	100%	$\odot$	$\odot$
	% beneficiary with Aadhaar seeded	NA	100%		
	TAT for beneficiary account opening	7-15 Days	15 days		

<sup>\*</sup>Account opening takes less time at Post Office because of involvement of panchayat officials and relaxed KYC. Opening an account in a bank takes more time because of distance, KYC and documentation.



# Status of Banking / G2P schemes



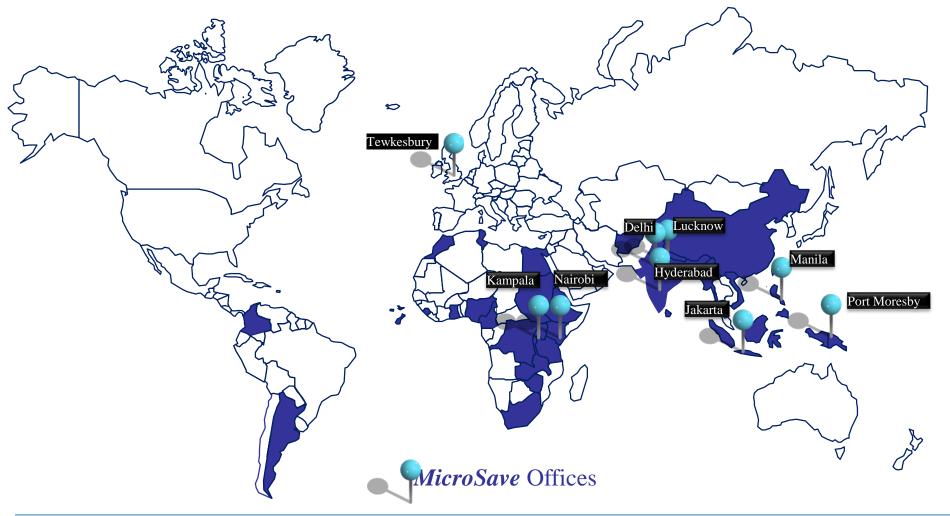
**Arresting leakages** e.g. DBTL (already realized US\$ 1.2 billion), MGNREGA

Reducing delays in payment: Jharkhand MGNREGA payments (India Post). Time reduced from up to 30 days to 3-4 days

**Eliminating ghost beneficiaries** e.g. DBTL, MGNREGA, PDS, etc. by de-duplication through *Aadhaar* 

**Doorstep payment to beneficiaries** business correspondent (bank) agents serving

**Enabling financial Inclusion** 



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